

DIRECTIONS

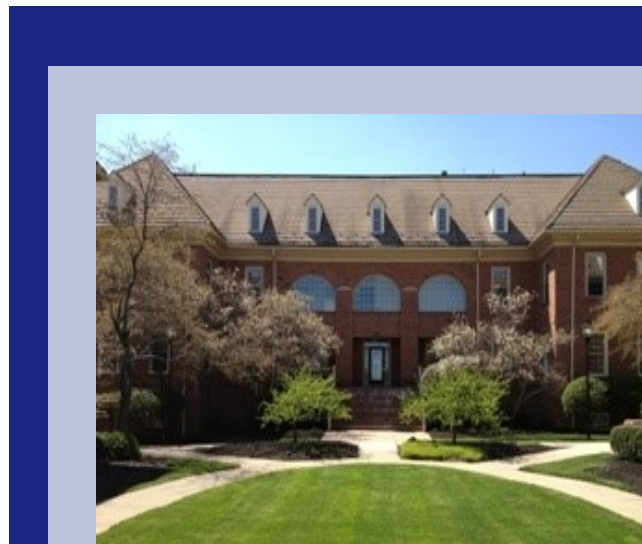
North of I-270 on Rt 23/High St;
LEFT on Northwoods Blvd;

Building #110; Suite C can be accessed from
the front (stairs) or back (elevator) of the
Building on the top floor.

Convenient parking front/sides/back of bldg.

A BrokerNet, Inc. Affiliate

MAY
INSURANCE
SERVICES, INC.



May Insurance Services, Inc.

"Service" is more than just our name

MAY INSURANCE SERVICES, INC.

MAY INSURANCE SERVICES, INC. is a full service brokerage agency. Established in 1990, we serve agents throughout Ohio.

MAY INSURANCE SERVICES, INC. specializes in medical, dental, disability, senior and ancillary insurance for individuals and businesses. We have a large product portfolio with multiple carriers.

MAY INSURANCE SERVICES, INC. is here to help you build your business. Our experienced staff will assist you with every aspect of sales and service.

Our Mission

- To provide the best service possible for both our brokers and their clients.

Our Promise

- To serve you with honesty & integrity.
- To search for new & improved products to enhance your portfolio.

"Service" is more than just our name!

OUR TEAM

John May
President, Agency Development
Ext. 202, jmay@mayinsurance.com

MARKETING

Scott Lewis
Marketing Director - Group Medical
Ext 208, slewis@mayinsurance.com
Russ Simonsen
Marketing Director - Senior
Ext 212, rsimonsen@mayinsurance.com
Jackie Turner
Marketing Director - Group Ancillary
Ext. 216, jturner@mayinsurance.com
Mindy Van Order
Marketing Manager & Group Renewals
Ext 218, mvanorder@mayinsurance.com

ADMINISTRATION

Karla Bennett
Group Quoting & Licensing
Ext 211, kbennett@mayinsurance.com
Lynette Jones
Business Analyst
Ext. 213, ljones@mayinsurance.com
Julie Leppert
Indiv/Sr New Bus, Quoting, Service & AOR
Ext 201, jleppert@mayinsurance.com
Jodi Lewis
Group New Business, Service & AOR
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Dave Linn
Chief Financial Officer, Operations & HR
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Special Projects
Ext 214, smay@mayinsurance.com
Rhonda Murray
Account Manager
Ext. 215, rmurray@mayinsurance.com

BROKERS BROKER

Kevin Kennedy (Indiv & Group)
Ext 207, kckennedy@hotmail.com
Derek Pierce (Senior)
Ext 211, derek@gchsolutions.com

May Insurance Services, Inc.

A BrokerNet, Inc. Affiliate
110 Northwoods Blvd., Suite C
Columbus, OH 43235
Phone: 614-431-1899
Fax: 614-431-1826

Visit us online
www.mayinsurance.com



Experience the MIS difference!

There are many reasons to experience the MIS difference:

- **We** provide quick turnaround time on all quotes and prescreens - group and individual.
- **We** work directly with the underwriters as an advocate for you and your clients.
- **We** answer the phone.
- **We** have an experienced staff to assist you with all aspects of group administration.
- **We** have seasoned representatives available to assist and/or accompany you on group sales presentations.
- **We** help you retain your business with proactive involvement in your renewals. We retrieve renewals early, request rate relief where appropriate and run alternative quotes.
- **We** will shop renewals with other MIS carriers upon request.
- **We** scrub your new business case before it goes into the carrier for quicker turnaround time and track it closely through underwriting until it's completed.

- **We** are your **ONE-STOP-SHOP** with multiple products and carriers including our **SENIOR SPECIALTY SHOP**.
- **We** value our relationship with you as much as we value your business.
- **We** offer annual sales incentive trips, bonuses and contests.
- **We** believe in **EDUCATION** - we offer monthly broker training and will meet with individual brokers as needed.
- **We** have a website with information available 24/7.

www.mayinsurance.com



Last but not least, we are one of **seven** general agencies that constitute **BrokerNet, Inc.** This relationship gives us "*strength in numbers*" and leverage with carriers thereby allowing us to provide benefits that other smaller agencies can not. In particular, this allows us to develop enhanced relationships with carriers that benefit you and your clients.

*There's **STRENGTH** in our numbers!*

Products & Services

GROUP PRODUCTS

ANCILLARY:

Dental, Disability, Life and Vision

MEDICAL:

Fully Insured, Gap, HSA, HRA, MEWA, Self-funded, and Travel

SERVICES:

Section 125, HRA & HSA administration, COBRA administration, and Voluntary products

VOLUNTARY PAYROLL DEDUCTION PLANS:

Critical Illness, Dental, Life, LTD and STD

GROUP SERVICES

New Business/Service/AOR:

Jodi Lewis, ext 205,
jlewis@mayinsurance.com

Renewals/Plan Changes/Marketing:

Mindy Van Order, ext 218,
mvanorder@mayinsurance.com

Quotes/Licensing:

Karla Bennett, ext 211,
kbennett@mayinsurance.com

Questions:

Scott Lewis, ext 208, Group Medical
slewis@mayinsurance.com

Jackie Turner ext. 216, Group Medical & Ancillary
jturner@mayinsurance.com

INDIVIDUAL PRODUCTS

ANCILLARY:

Dental, Disability, Life, and Vision

MEDICAL:

ACA, Gap, Indemnity, HSA, Short term and Travel

SENIOR PRODUCTS

ANCILLARY:

Cancer, Dental, Final expense, Life, and Vision

MEDICAL:

Medicare Advantage, Medicare Supplement, Long term care, Part D prescription plans, and Travel

INDIVIDUAL & SENIOR

SERVICES

New Business/Service/Quotes:

Julie Leppert, ext. 201,
jleppert@mayinsurance.com

Quotes/Licensing:

Julie Leppert, ext. 201
jleppert@mayinsurance.com

Questions:

Russ Simonsen, ext. 212, Senior
rsimonsen@mayinsurance.com

Jackie Turner, ext. 216, Individual
jturner@mayinsurance.com