

# SENIOR PRODUCT PORTFOLIO

## MAY INSURANCE SERVICES, INC.

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### SALES

Russ Simonsen, ext. 212  
[rsimon-sen@mayinsurance.com](mailto:rsimon-sen@mayinsurance.com)

### QUOTES

[www.myohiohealthinsurance.com](http://www.myohiohealthinsurance.com)

### NEW BUSINESS PROCESSING

Julie Leppert, ext. 201  
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MIS is your ...



For Agent Use Only

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## MEDICARE SUPPLEMENTS

The US population age 65 and over is expected to double in the next 25 years.

Medicare supplements are a great door opener for cross-selling other products.

By 2030 almost 1 out of 5 Americans will be 65 years or older.



## FINAL EXPENSE/LIFE

Final expense policies are a valuable tool for clients to offset the rising cost of funeral expenses.



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A MUTUAL of OMAHA COMPANY

## MEDICARE ADVANTAGE & PART D

Offered by private insurance companies.

Part D drug coverage can be added to original Medicare, Medicare supplements and some Medicare Advantage plans.

We can help you identify the best program available to meet your client's needs.



## LONG TERM CARE HOME HEALTH CARE

According to the US Dept of Health & Human Services, 70% of people over age 65 will require some period of ongoing assistance at some point in their lives.

In the state of Ohio, the annual cost for an assisted living facility in 2019 averaged \$51,336.



## DENTAL/VISION

Dental and vision coverage for individuals 65 and older. Products, benefits and applications are online and easy.



May Insurance Services, Inc.

"Service" is more than just our name