

## to work with May Insurance Services on your individual health insurance business

- 1 MIS has an extensive product portfolio and strong carrier relationships.
- 2 MIS has experienced staff and licensed marketing representatives that can be easily reached to provide support, service and guidance.
- **3** MIS provides assistance with **online tools** for your agency.
- **4** MIS **prescreens** your case to ensure the most accurate rates.
- **5** MIS gives you a variety of plan options to choose from.
- **6** MIS **handles** your case submission this includes reviewing the application for missing information, submitting it and tracking the case through the issue process.
- **7** MIS goes the extra mile to help you **resolve any issues** (claims, payment, etc.).
- **8** MIS helps you with **difficult-to-place cases** and provides the best option for your client.
- **9** MIS provides **broker training**, **newsletters**, **email broadcasts** and **CE** to help you stay current on carrier, legislative, licensing and other updates.
- **10** MIS has **incentives/contests** to reward your hard work and loyalty including our annual Top Producers Incentive Trip.

We provide the service and support that allows you to do what you do best - sell insurance.



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