

SENIOR PRODUCT PORTFOLIO

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MIS is your ...



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MEDICARE SUPPLEMENTS

- The US population age 65 and over is expected to double in the next 25 years.
- Medicare supplements are a great door opener for cross-selling other products.
- By 2030 almost one out of 5 Americans will be 65 years or older.



FINAL EXPENSE/LIFE

Final expense policies are a valuable tool for clients to offset the rising cost of funeral expenses.



MEDICARE ADVANTAGE & PART D

- Available to clients 65 years of age or older.
- Offered by private insurance companies.
- Part D drug coverage can be added to original Medicare, Medicare supplements, and some Medicare Advantage plans.
- We can help you identify the best program available to meet your client's needs.



LONG TERM CARE HOME HEALTH CARE

- According to the US Dept of Health & Human Services, 70% of people over age 65 will require some period of ongoing assistance at some point in their lives.
- In the state of Ohio, the annual cost for an assisted living facility in 2015 averaged \$46,680.



ANNUITIES

- Two types of annuities - Fixed and Indexed - offering tax-deferred growth of earnings and lifetime income.
- Our carriers have an A.M. Best rating of "Excellent".



DENTAL/VISION

Dental and vision coverage for individuals 65 and older. Products, benefits and applications are online and easy.



May Insurance Services, Inc.
"Service" is more than just our name