



May Insurance

Broker Presentation

My background

23 years of industry experience



Who is Paylocity



Stock symbol PCTY

Best of both worlds

- Hybrid between in house and traditional outsource models
- 100% Cloud Based open architecture
- Specialize in mid market companies from 50-5000 employees
- 25,000 clients across the United States
- Built 1 client at a time, no acquisitions
- Mobile 1st mentality
- 100,000 daily hits to the mobile app

What do other people think of Paylocity

- Glassdoor Best Places to Work 2014, 2017
- Deloitte Technology Fast 500 2013, 2014, 2015, 2016
- Best & Brightest Companies to Work for in the Nation winner 2016
- Selling Power 50 Best Companies to sell for 2015, 2016
- Top 100 Digital Companies 2012, 2013, 2014, 2015
- Glassdoor Best CEO's 2014, 2017

Clients

Central Ohio



Ohio's *LARGEST*
charitable
response to
hunger!



Broker Portal

Permission must be granted by client

Stay Informed

- Notification of new hires & terminations
- Census date
- ACA & HSA dashboards
- Engage employees by sending targeted messages through mobile, web, or desktop
- Insights by identifying the biggest opportunities by tracking key metrics

Why Partner with Paylocity

Competitive advantage

Leader in Technology

- We do not sell benefits
- Be a consultant to your clients
- Help your clients avoid ACA headaches
- The market is changing
- Companies are looking for an end to end solution
- In 2 years 61% of the workforce will be made up of millennials
- They have an expectation of a mobile 1st mentality