

DIRECTIONS

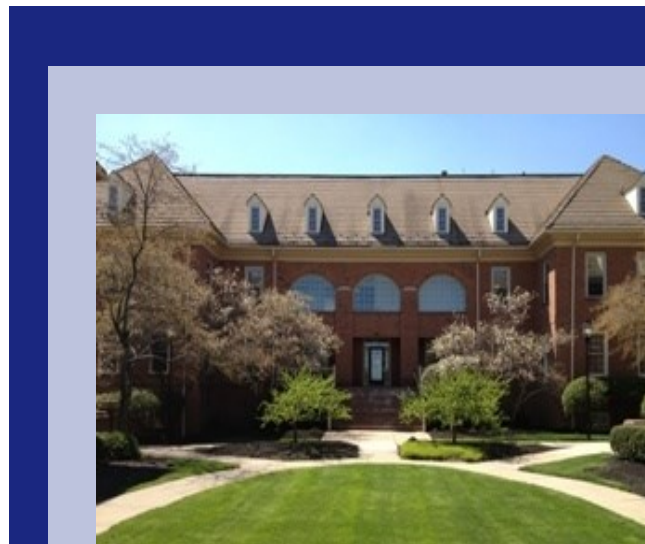
North of I-270 on Rt 23/High St;
LEFT on Northwoods Blvd;

Building #110; Suite C can be accessed from
the front (stairs) or back (elevator) of the bldg;
on the top floor.

Convenient parking front/sides/back of bldg.

A BrokerNet, Inc. Affiliate

MAY
INSURANCE
SERVICES, INC.



May Insurance Services, Inc.

"Service" is more than just our name

Rev 10/15/18

MAY INSURANCE SERVICES, INC.

MAY INSURANCE SERVICES, INC. is a full service brokerage agency. Established in 1990, we serve agents throughout Ohio.

MAY INSURANCE SERVICES, INC. specializes in medical, dental, disability, senior and ancillary insurance for individuals and businesses. We have a large product portfolio with multiple carriers.

MAY INSURANCE SERVICES, INC. is here to help you build your business. Our experienced staff will assist you with every aspect of sales and service.

Our Mission

- To provide the best service possible for both our brokers and their clients.

Our Promise

- To serve you with honesty & integrity.
- To search for new & improved products to enhance your portfolio.

"Service" is more than just our name!

OUR TEAM

John May
President, Agency Development
Ext. 202, jmay@mayinsurance.com

MARKETING
Scott Lewis

Marketing Director - Group Medical
Ext 208, slewis@mayinsurance.com

Russ Simonsen

Marketing Director - Senior
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Jackie Turner

Marketing Director
Ext. 216, jturner@mayinsurance.com

Mindy Van Order

Marketing Coordinator - Group Ancillary
Ext 218, mvanorder@mayinsurance.com

ADMINISTRATION

Karla Bennett

Group/Indiv Quoting & Group/Indiv Licensing
Ext 211, kbennett@mayinsurance.com

Jodi Lewis

Group New Business, Service & AOR
Ext 205, jlewis@mayinsurance.com

Dave Linn

Chief Financial Officer, Operations & HR
Ext 210, dlinn@mayinsurance.com

Susan May

Special Projects
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Indiv/Sr New Bus, Service & AOR
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Business Analyst & Commissions
Ext 213, bwells@mayinsurance.com

BROKERS BROKER

Kevin Kennedy

Ext 207, kkennedy@mayinsurance.com

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Derek Pierce (Senior Specialist)

Ext 211, dpierce@mayinsurance.com

May Insurance Services, Inc.

A BrokerNet, Inc. Affiliate
110 Northwoods Blvd., Suite C
Columbus, OH 43235
Phone: 614-431-1899
Fax: 614-431-1826

Visit us online
www.mayinsurance.com

Experience the MIS difference!

There are many reasons to experience the MIS difference:

- **We** provide quick turnaround time on all quotes and prescreens - group and individual.
- **We** work directly with the underwriters as an advocate for you and your clients.
- **We** answer the phone.
- **We** have an experienced staff to assist you with all aspects of group administration.
- **We** have seasoned representatives available to assist and/or accompany you on group sales presentations.
- **We** help you retain your business with proactive involvement in your renewals. We retrieve renewals early, request rate relief where appropriate and run alternative quotes.
- **We** will shop renewals with other MIS carriers upon request.
- **We** scrub your new business case before it goes into the carrier for quicker turnaround time and track it closely through underwriting until it's completed.

- **We** are your **ONE-STOP-SHOP** with multiple products and carriers including our **SENIOR SPECIALTY SHOP**.
- **We** value our relationship with you as much as we value your business.
- **We** offer annual sales incentive trips, bonuses and contests.
- **We** believe in **EDUCATION** - we offer monthly broker training and will meet with individual brokers as needed.
- **We** have a website with forms and information available 24/7.

www.mayinsurance.com



Last but not least, we are one of **seven** general agencies that constitute **BrokerNet, Inc.** This relationship gives us "*strength in numbers*" and leverage with carriers thereby allowing us to provide benefits that other smaller agencies can not. In particular, this allows us to develop enhanced relationships with carriers that benefit you and your clients.

*There's **STRENGTH** in our numbers!*

Products & Services

GROUP PRODUCTS

ANCILLARY:

Dental, disability, vision, life, etc.

MEDICAL:

Fully insured, HSA, HRA, MEWA, and self-funded

SERVICES:

Section 125, HRA & HSA administration, COBRA administration, and voluntary products

VOLUNTARY PAYROLL DEDUCTION PLANS:

Critical illness, dental, life, LTD and STD

GROUP SERVICES

New Business/Service/AOR:

Jodi Lewis, ext 205,
jlewis@mayinsurance.com

Renewals/Plan Changes/Marketing:

Mindy Van Order, ext 218,
mvanorder@mayinsurance.com

Quotes/Licensing:

Karla Bennett, ext 211,
kbennett@mayinsurance.com

Questions:

Scott Lewis, ext 208, Group Medical
slewis@mayinsurance.com

Mindy Van Order, ext. 218, Group Ancillary
mvanorder@mayinsurance.com

INDIVIDUAL PRODUCTS

ANCILLARY:

Dental, disability, life, and vision

MEDICAL:

ACA compliant, indemnity, HSA, short term and travel

SENIOR PRODUCTS

ANCILLARY:

Annuities, cancer, dental, final expense life, HHC and vision

MEDICAL:

Medicare Advantage, Medicare Supplement, long term care, and Part D prescription plans,

INDIVIDUAL & SENIOR SERVICES

New Business/Service/Quotes:

Maryam Rezayat, ext 201,
mrezayat@mayinsurance.com

Licensing:

Karla Bennett, ext 211,
kbennett@mayinsurance.com

Questions:

Russ Simonsen, ext. 212, Senior
rsimonsen@mayinsurance.com