

BROKER'S BROKER

DEREK PIERCE has been a licensed insurance agent in Ohio since 1991. Derek has spent most of that time specializing in the **over 65 marketplace** primarily with Medicare Supplements, Medicare Advantage plans and Part D prescription plans. He has worked as an independent agent with MIS for many years before joining the MIS team as our **Senior Broker's Broker**.

Here are a few testimonials from agents who have already utilized our Broker's Broker services:

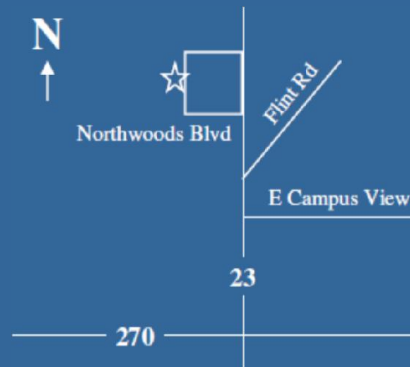
"By utilizing the services of a BB, I was able to service all my clients' needs and focus on what I do best - P&C insurance."
P & C Agent

"The excellent service and expertise offered by the BB complimented my own high standards. My client's comments were very favorable. I wouldn't hesitate to use the BB again in the future."
Financial Planner

CONTACT INFORMATION

Phone: 614-855-2880; Fax: 614-431-1826
MIS office: 614-431-1899, ext 221
dpierce@mayinsurance.com

May Insurance Services, Inc stands behind all business referred by our Broker partners.



DIRECTIONS

North of I-270 on Rt 23/High St;
LEFT on Northwoods Blvd;
Building #110; Suite C can be accessed from the front (stairs) or back (no stairs) of the bldg; on the top floor.
Convenient parking front/sides/back of bldg.

May Insurance Services, Inc.

"A BrokerNet, Inc. Affiliate"
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MIS
MAY INSURANCE SERVICES, INC.

"A BrokerNet, Inc Affiliate"

MAY INSURANCE SERVICES, INC. is a full service brokerage agency that was established in 1990 to serve hundreds of agents in the Central Ohio area.

MAY INSURANCE SERVICES, INC. is one of seven general agencies that constitute BrokerNet, Inc. This affiliation gives MIS, and you, "strength in numbers" and more leverage with carriers.

BROKER'S BROKER (BB) is one of the services provided by May Insurance Services, Inc. This service or relationship will allow you to provide your clients with valuable medical and other ancillary benefits.

Here are some of the many advantages of working with a **MIS BROKER'S BROKER:**

- **BB** helps your agency be a **ONE-STOP** shop.
- **BB** is **knowledgeable** with **extensive** background in the health and ancillary product marketplace.
- **BB** has **access** to all the products MIS offers (refer to summary on the right).

- **BB** has the **support** of an extensive and experienced staff at MIS. This support is available "to you" without the overhead.
- **BB** helps you with your **time management**.
- **BB** does **ALL** the work...
 - Administration
 - Applications
 - Service calls
 - Renewals
 - Shop coverage
 - Claims issues
- **BB** allows you to **concentrate** on your core business.
- **BB** helps you **protect** your block of business. Don't let the competition "sneak through the back door."
- **BB** provides **continuity**. You build a trusting relationship with that ONE "dedicated" broker who will service all your future needs.

**Start TODAY -
get these advantages
and more!**

PRODUCT PORTFOLIO

MEDICAL

- Individual
- Medicare Supplement
- Medicare Advantage
- Part D Prescription (PDP)

DENTAL

VISION



**BUILD-A-BLOCK
AGREEMENT**

BB provides you with an additional source of income through the **Build-A-Block** agreement.

For individual and senior business you can receive referral gift cards.

It **PAYS** to work with a **MIS Broker's Broker!**