

BROKER'S BROKER

TIFFANY GEIGER has been a licensed insurance agent in Ohio since 1991. She is a member of NAHU and their Leading Producer's Round Table. Tiffany has extensive experience with group and individual health, life and ancillary products. She also has senior sales experience and is long term care partnership certified.

Tiffany resides in Johnstown, is very active in her community and is a member of the New Albany Chamber of Commerce.

Tiffany joined the MIS team as a Broker's Broker in 2011. Here are a few testimonials about the Broker's Broker program:

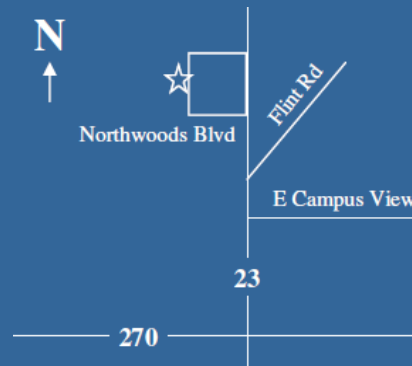
"By utilizing the services of a BB, I was able to service all my clients' needs and focus on what I do best - P&C insurance."
P & C Agent

"The excellent service and expertise offered by the BB complimented my own high standards. My client's comments were very favorable. I wouldn't hesitate to use the BB again in the future."
Financial Planner

CONTACT INFORMATION

Cell: 614-296-4355; Fax: 614-431-1826
MIS office: 614-431-1899, ext 216
tgeiger@mayinsurance.com

May Insurance Services, Inc stands behind all business referred by our Broker partners.



DIRECTIONS

North of I-270 on Rt 23/High St;
LEFT on Northwoods Blvd;
Building #110; Suite C can be accessed from the front (stairs) or back (no stairs) of the bldg; on the top floor.
Convenient parking front/sides/back of bldg.

May Insurance Services, Inc.

"A BrokerNet, Inc. Affiliate"
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MIS
MAY INSURANCE SERVICES, INC.

"A BrokerNet, Inc Affiliate"

MAY INSURANCE SERVICES, INC. is a full service brokerage agency that was established in 1990 to serve hundreds of agents in the Central Ohio area.

MAY INSURANCE SERVICES, INC. is one of seven general agencies that constitute BrokerNet, Inc. This affiliation gives MIS, and you, "strength in numbers" and more leverage with carriers.

BROKER'S BROKER (BB) is one of the services provided by May Insurance Services, Inc. This service or relationship will allow you to provide your clients with valuable medical and other ancillary benefits.

Here are some of the many advantages of working with a **MIS BROKER'S BROKER:**

- **BB** helps your agency be a **ONE-STOP** shop.
- **BB** is **knowledgeable** with **extensive** background in the health and ancillary product marketplace.
- **BB** has **access** to all the products MIS offers (refer to summary on the right).

- **BB** has the **support** of an extensive and experienced staff at MIS. This support is available "to you" without the overhead.
- **BB** helps you with your **time management**.
- **BB** does **ALL** the work...
 - Administration
 - Enrollments
 - Terminations
 - Service calls
 - Employer questions
 - Employee meetings
 - Renewals
 - Shop coverage
 - Claims issues
- **BB** allows you to **concentrate** on your core business.
- **BB** helps you **protect** your block of business. Don't let the competition "sneak through the back door."
- **BB** provides **continuity**. You build a trusting relationship with that ONE "dedicated" broker who will service all your future needs.

**Start TODAY -
get these advantages
and more!**

PRODUCT PORTFOLIO

GROUP

**MEDICAL
DISABILITY
PAYROLL DEDUCTION
AND VOLUNTARY PLANS
DENTAL/VISION**

MISC. SERVICES(COBRA Administration, Health , Reimbursement Arrangements (HRA), Voluntary Products Enroller, Section 125 Administration)

INDIVIDUAL

**MEDICAL
MEDICARE PRODUCTS
LONG TERM CARE
DISABILITY
DENTAL/VISION
ANCILLARY**

BUILD-A-BLOCK AGREEMENT

BB provides you with an additional source of income through the **Build-A-Block** agreement.

For individual business you can receive referral gift cards. With group business, you receive ongoing commission. This commission continues to be paid as long as the group remains in force. This commission increases as your block of business grows!

**It PAY\$ to work with a
MIS Broker's Broker!**