

## MAY INSURANCE SERVICES, INC.

110 Northwoods Blvd.  
Suite C  
Columbus, OH 43235  
614-431-1899  
614-431-1826 fax  
www.mayinsurance.com

### SALES

**Steve Cooley, ext 216**  
[scooley@mayinsurance.com](mailto:scooley@mayinsurance.com)

**Mindy Van Order, ext 218**  
[mvanorder@mayinsurance.com](mailto:mvanorder@mayinsurance.com)

### QUOTES

**Karla Bennett, ext 211**  
[kbennett@mayinsurance.com](mailto:kbennett@mayinsurance.com)  
[groupquote@mayinsurance.com](mailto:groupquote@mayinsurance.com)

### NEW BUSINESS PROCESSING

**Jodi Lewis, ext 205**  
[jlewis@mayinsurance.com](mailto:jlewis@mayinsurance.com)

MIS is your ...



For Agent Use Only Rev 4/5/18

## ANCILLARY



2+ employees  
Dental, Vision, Life and Disability  
One bill & One ID card w/Medical



10+ products  
Life, LTD/STD  
Employer paid or voluntary



2-9 and 10+ products  
Dental, Life, LTD/STD and vision  
Employer paid or voluntary  
Defined contribution & Voluntary plans



Only do dental and do it well  
Over 85% of Ohio DDS are in network  
Largest national network  
2-9 (rate table) and 10+ (custom products)



Employer paid or voluntary  
2-50 (rate table) and 10+ (custom quotes)  
Dental and Vision  
Employer paid or voluntary

## ANCILLARY



**KANSAS CITY LIFE INSURANCE COMPANY**  
*A rated; in business since 1895*  
2-9 and 10+ products  
Dental, Life, LTD/STD and Vision  
Employer paid or voluntary

### RELIANCE STANDARD

Flexible-carve outs, husband & wife  
More SIC codes accepted including restaurants  
2-19 products  
Dental, Life, LTD/STD and Vision  
Employer paid or voluntary

## SPECIALTY



Worksite marketing products from multiple carriers.



Quote your medically underwritten groups  
Populates any carrier app with one enrollment  
MIS will assist you through the entire process

## OTHER OFFERINGS

Healthcare costs are spiraling out of control. Employers who previously offered a group health benefit are no longer offering them. Other employers have never been able to offer a benefit program due to budget constraints. Employers would like to offer a benefit package to attract new employees and retain current employees without breaking the bank. We have two great options for these groups.

### DEFINED CONTRIBUTION

Defined contribution plans are available for 2 or more lives, with no participation requirements, and \$15 minimum employer contribution. Ancillary products include dental, vision, STD/LTD and up to \$100K guarantee issue life.

### VOLUNTARY PLANS

One size does not fit all... that is why the ancillary benefits an employer offers may not meet the needs of all the employees. Voluntary benefit packages can be an attractive alternative for current and future employees.

**MIS** can help you with the entire sales, enrollment and installment process on any of our products. We're just a phone call away.

*May Insurance Services, Inc.*  
*"Service" is more than just our name*